



Australian Government

Department of the Prime Minister and Cabinet

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3-5 NATIONAL CIRCUIT
CANBERRA, A.C.T. 2600

Detail of consultancies let in 2006-07 with a value of \$10 000 or more

Many individuals, partnerships and corporations provide services to agencies under contracts for services. However, not all contractors are consultants for the purposes of annual reporting. More information on what constitutes a consultancy is available from http://www.finance.gov.au/procurement/identifying_consultancies.html

THE CONTRACT PRICE includes the goods and services tax (GST) where appropriate. It is the original agreed contract price unless actual expenditure has gone over this price due to changes in project scope, or no fixed price could be set. Where this is the case, the price is marked with an asterisk (*) and actual expenditure is shown.

THE SELECTION PROCESS nominated for each contract is consistent with the processes outlined in the Commonwealth Procurement Guidelines. In brief:

Open tender—a request for tender was published inviting all businesses that satisfy the conditions for participation to submit tenders.

Select tender—a select group of potential suppliers was invited to submit tenders in line with mandatory procurement procedures

Direct sourcing—a single potential supplier or suppliers were contacted in line with the conditions for direct sourcing set out in the Commonwealth Procurement Guidelines.

Panel—an arrangement under which a number of suppliers, usually selected through a single procurement process, may each supply property or services.

THE JUSTIFICATION for the decision to use a consultancy is

- A. Skills currently unavailable within department
- B. Need for specialised or professional skills
- C. Need for independent research or assessment

Firm	Services provided	Contract price	Selection process	Justification
OUTPUT GROUP 1 – ECONOMIC AND INDUSTRY POLICY				
Australian Bureau of Agricultural and Resource Economics (ABARE)	Economic modelling services to the Secretariat on Emissions Trading	\$70,000	Select tender	B
Ernst & Young	Assessment of issues surrounding the Point Nepean Community Trust	\$45,000	Select tender	B
John Daley	Advice on a workable global emissions trading system	\$120,009	Select tender	B
Marsden Jacob and Associates	Discussion paper on urban water supply and demand issues	\$53,900	Select tender	B
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NewSouth Global Pty Ltd	Analysis of the cost components of water supply strategies	\$16,082	Select tender	B

Firm	Services provided	Contract price	Selection process	Justification
NewSouth Global Pty Ltd	Analysis of water strategies	\$16,100	Select tender	B
Paul Merner	Report on national overview of infrastructure	\$27,500	Select tender	B
Electric Power Research Institute	Cost comparison of generating technologies	\$77,569	Direct source	B,C
Australian Bureau of Agricultural and Resource Economics (ABARE) ¹	Report on uranium market and prospects	\$55,000	Direct source	B,C
The University of Sydney	Life cycle analysis of nuclear energy in Australia	\$72,030	Direct source	B,C

OUTPUT GROUP 3 – INTERNATIONAL AND NATIONAL SECURITY

APEC 2007 SERVICES

Australian Government Solicitor	Legal advice	\$308,156	Panel	A, B
Mallesons Stephen Jaques	Legal advice	\$335,563	Panel	A, B
Phillips Fox Lawyers	Legal advice	\$696,046	Panel	A, B
Australian Government Solicitor	Probity advice	\$10,236	Panel	A, B
Deacons	Probity advice	\$50,466	Panel	A, B
Cadence Australia Pty Ltd	Independent review panel of APEC 2007 Taskforce operations	\$79,200	Direct source	B
Christopher Conybeare & Associates Pty Ltd	Independent review panel of APEC 2007 Taskforce operations	\$33,000	Direct source	B
Eureka Strategic Research Pty Ltd ²	Conduct market research for APEC 2007 Leaders Week	\$29,964	Select tender	C
LASC Pty Ltd & Sports Eye Pty Ltd t/a S-COMM Australia	Sponsorship Programme evaluation for APEC 2007 Taskforce	\$40,000	Select tender	A, B
Paul McKinnon	Independent review panel of APEC 2007 Taskforce operations	\$29,700	Direct source	B

OTHER INTERNATIONAL AND NATIONAL SECURITY CONTRACTS

Hon Neil Brown QC through Greens List Victorian Barristers	Legal advice	\$180,000	Direct source	B
Michael Green Pty Ltd	Legal advice	\$42,600	Direct source	B

OUTPUT GROUP 4 – SUPPORT SERVICES FOR GOVERNMENT OPERATIONS

Australian Government Solicitor	Legal advice	\$88,071	Direct source	B
Corporate Diagnostics ²	Client satisfaction survey of campaign and non-campaign media placement agencies	\$50,782	Direct source	B
Lovell Chen Pty Ltd	Heritage architect services	\$100,000	Open tender	B

CORPORATE (NOT ATTRIBUTABLE TO ANY SPECIFIC OUTPUT)

LONG TERM ACCOMMODATION PROJECT

Relocation Laws Pty Ltd	Relocation advice and coordination	\$12,400	Direct source	B
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OTHER CORPORATE ACTIVITIES

PriceWaterhouse Coopers Pty Ltd	Advice on financial compliance	\$49,500	Direct source	B
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¹ Commissioned jointly with the Department of Industry, Tourism and Resources

² Also included in the Advertising and Market Research table.